# Saskmilk

# UPDATE

**November 15, 2012**

**MARK YOUR CALENDARS. THE NEXT DAIRY INFO DAY IS SCHEDULED FOR JANUARY 11, 2013 AT THE BRIAN KING CENTRE, WARMAN. MORE INFORMATION WILL FOLLOW.**

## SASKMILK 3RD ANNUAL GENERAL MEETING AND CONVENTION NOVEMBER 7 & 8, 2012 – TRAVELODGE HOTEL SASKATOON

Saskmilk

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## QUOTA EXCHANGE

The market-clearing price established for the November, 2012 Quota Exchange was $29,500.00.

The next Quota Exchange will be held on December 15, 2012. All offers to sell and bids to purchase quota through the Quota Exchange must be received at the SaskMilk office by midnight, December 6, 2012. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

When making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase.

The results of the Quota Exchange are outlined in the following Table.

## NOVEMBER, 2012 QUOTA EXCHANGE RESULTS SUMMARY

| | |
|---|---|
| **Market Clearing Price per kilogram of butterfat** | **$ 29,500.00** |
| **Daily Kilograms offered to Purchase** | **51.00** |
| **Kilograms offered to Sell** | **231.25** |
| **Kilograms sold** | **41.00** |
| **Number of Producers** | |
| **- offered to purchase** | **4** |
| **- purchased quota** | **3** |
| **- offered to sell** | **8** |
| **- sold quota** | **4** |

## OCTOBER, 2012 QUOTA EXCHANGE CLEARING PRICE RESULTS

| Price ($/daily kg b.f.) | No. of Sellers | Cumulative Sellers | Daily Kgs b.f. offered for sale | Cumulative sales | Cumulative Sales less Cumulative purchases | Cumulative purchases | Daily Kgs b.f. offered to purchase | Cumulative Buyers | No. of buyers |
|---|---|---|---|---|---|---|---|---|---|
| $27,000.00 | 1 | 1 | 10.25 | 10.25 | -40.75 | 51.00 | 0.00 | 4 | 0 |
| $28,900.00 | 1 | 2 | 20.00 | 30.25 | -20.75 | 51.00 | 0.00 | 4 | 0 |
| $29,000.00 | 1 | 3 | 6.00 | 36.25 | -14.75 | 51.00 | 10.00 | 4 | 1 |
| **$29,500.00** | **1** | **4** | **10.00** | **46.25** | **5.25** | **41.00** | **10.00** | **3** | **1** |
| $30,000.00 | 3 | 7 | 175.00 | 221.25 | 190.25 | 31.00 | 15.00 | 2 | 1 |
| $30,500.00 | 1 | 8 | 10.00 | 231.25 | 215.25 | 16.00 | 0.00 | 1 | 0 |
| $31,500.00 | 0 | 8 | 0.00 | 231.25 | 231.25 | 16.00 | 16.00 | 1 | 1 |

*** Please contact Bev Solie at 306-949-6999 for inquiries dealing with quota management sheets, the Quota Exchange, for transfer credits, or with any other quota transactions.**

**TRANSFER CREDIT SUMMARY REPORT**

| MONTH | # OF PRODUCERS TRANSFER IN | # OF PRODUCERS TRANSFER OUT | TOTAL KGS BUTTERFAT |
|---|---|---|---|
| October | 23 | 21 | 25,971 |
| November | 25 | 27 | 27,199 |
| December | 23 | 22 | 22,169 |
| January, 2012 | 18 | 16 | 22,543 |
| February | 18 | 16 | 13,595 |
| March | 16 | 16 | 8,585 |
| April | 30 | 18 | 27,232 |
| May | 13 | 12 | 12,700 |
| June | 11 | 12 | 9,467 |
| July | 7 | 7 | 6,610 |
| August | 8 | 9 | 7,748 |
| September | 17 | 15 | 16,499 |
| October | 22 | 16 | 17,681 |

**OVER QUOTA (OVER 10 DAYS) REPORT BY MONTH**

| MONTH | # OF PRODUCERS | KGS BUTTERFAT |
|---|---|---|
| October | 3 | 357 |
| November | 3 | 329 |
| December | 4 | 1,032 |
| January, 2012 | 10 | 2,606 |
| February | 11 | 4,724 |
| March | 11 | 3,154 |
| April | 27 | 9,368 |
| May | 22 | 3,358 |
| June | 9 | 1,120 |
| July | 5 | 441 |
| August | 4 | 403 |
| September | 7 | 367 |
| October | 8 | 1035 |

**SUMMARY REPORT OF CREDITS October, 2012 – 169 PRODUCERS**

| DAYS | # OF PRODUCERS | POSITIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT) |
|---|---|---|
| +10 | 0 | 0 |
| + 5 to +10 | 9 | 4,021 |
| 0 to + 5 | 30 | 9,586 |
| TOTAL | 39 | 13,607 |
| **DAYS** | **# OF PRODUCERS** | **NEGATIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)** |
| -20 | 0 | 0 |
| -15 to -20 | 21 | -32,732 |
| -10 to -15 | 36 | -93,128 |
| -5 to -10 | 32 | -36,387 |
| 0 to -5 | 41 | -12,773 |
| TOTAL | 130 | -175,020 |

**LOST OPPORTUNITY REPORT**

| MONTH | # OF PRODUCERS | LOST OPPORTUNITY (KGS OF BUTTERFAT) |
|---|---|---|
| October | 21 | 8,137 |
| November | 18 | 5,354 |
| December | 10 | 2,240 |
| January, 2012 | 6 | 1,106 |
| February | 4 | 1,487 |
| March | 8 | 3,854 |
| April | 13 | 9,776 |
| May | 10 | 5,501 |
| June | 11 | 6,523 |
| July | 16 | 9,952 |
| August | 22 | 13,704 |
| September | 24 | 15,137 |
| October | 20 | 12,061 |

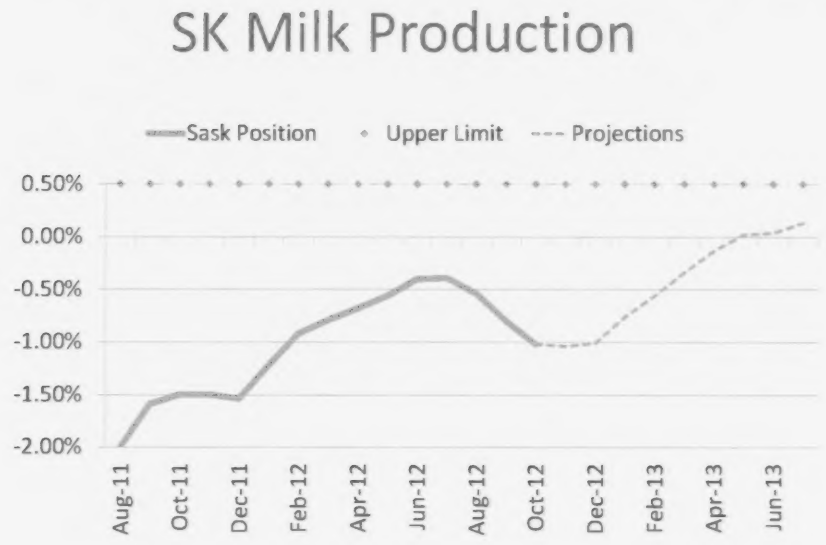
**WEIGHTED AVERAGE COMPONENT TESTS & PRICES October, 2012**

| Components | Average Test | Price per kilogram Class 1 to 5 |
|---|---|---|
| Butterfat | 4.0261 | 11.575429 |
| Protein | 3.4390 | 8.575427 |
| Other Solids | 5.6950 | 1.294598 |

Based on the average component tests for the province, the average price received was **$83.4673** per hectolitre. **The average butterfat price received per kilogram was $20.70.**

**SASKATCHEWAN MILK POOL RESULTS October, 2012**

| | |
|---|---|
| Milk Sale Revenue | $ 14,672,836.15 |
| Western Milk Pool | $ 1,080,898.52 |
| Plant of Last Resort Service | $ (54,848.29) |
| **Total Pool Value** | **$ 15,698,886.38** |



In October, Saskatchewan had a monthly CDC allocation of **776,372 kilograms** of butterfat. In the month of October, Saskatchewan production was **-19,411 kilograms** of butterfat under and cumulatively **under** by **-91,611 kilograms** of butterfat. On a percentage basis, Saskatchewan is **-1.02%** within our CDC allocation flexibility limits based on the Continuous Quota model. The -1.50% lower flexibility limit is in effect.

| | (1) Monthly Total Production Kgs bf | (2) Total Monthly CDC Quota Allocation Kgs bf | (3) Monthly Over or (Under) Production Kgs bf col. 1 – 2 = 3 | (4) Lower Flexibility Limit **(1.5%)** Kgs bf col. 9 * -1.5% | (5) Upper Flexibility Limit **1.0%** Kgs bf col. 9 *1.0% | (6) Cumulative Over or (Under) Production with limits Kgs bf | (7) Cumulative Over or (Under) Production with limits in - % col. 6 / 9 | (8) Over Quota or (Lost Production Opportunity) Kgs bf | (9) Rolling 12 Month Total Quota Kgs bf |
|---|---|---|---|---|---|---|---|---|---|
| **Oct-11** | 762,771 | 774,160 | (11,389) | (134,262) | 44,754 | **(134,262)** | **-1.50%** | (19,179) | 8,950,830 |
| **Nov-11** | 754,256 | 767,286 | (13,030) | (134,481) | 44,827 | **(134,481)** | **-1.50%** | (12,811) | 8,965,400 |
| **Dec-11** | 786,189 | 790,598 | (4,409) | (134,551) | 44,850 | **(138,320)** | **-1.54%** | (570) | 8,970,053 |
| **Jan-12** | 800,269 | 771,312 | 28,987 | (134,755) | 44,918 | **(109,363)** | **-1.22%** | 0 | 8,983,638 |
| **Feb-12** | 752,035 | 725,489 | 26,546 | (135,400) | 45,133 | **(82,817)** | **-0.92%** | 0 | 9,026,671 |
| **Mar-12** | 781,420 | 769,585 | 11,835 | (135,588) | 45,196 | **(70,982)** | **-0.79%** | 0 | 9,039,176 |
| **Apr-12** | 744,524 | 735,251 | 9,273 | (135,553) | 45,184 | **(61,708)** | **-0.68%** | 0 | 9,036,834 |
| **May-12** | 765,359 | 754,299 | 11,060 | (135,605) | 45,202 | **(50,772)** | **-0.56%** | 0 | 9,040,303 |
| **June-12** | 737,921 | 723,028 | 14,893 | (135,565) | 45,188 | **(35,917)** | **-0.40%** | 0 | 9,037,685 |
| **July-12** | 723,166 | 721,246 | 1,920 | (135,331) | 45,110 | **(33,997)** | **-0.38%** | 0 | 9,022,051 |
| **Aug-12** | 721,786 | 735,300 | (13,514) | (135,181) | 45,060 | **(47,511)** | **-0.53%** | 0 | 9,012,093 |
| **Sept-12** | 710,635 | 733,804 | (23,169) | (135,045) | 45,015 | **(72,158)** | **-0.80%** | 0 | 9,002,999 |
| **Oct-12** | 756,961 | 776,372 | (19,411) | (135,079) | 45,026 | **(91,611)** | **-1.02%** | 0 | 9,005,253 |

(1) Monthly Production in Saskatchewan
(2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward
(3) Difference between the monthly production (1) and the total monthly quota (2)
(4) The Lower Flexibility Limit is -1.5% of Rolling 12 Month Total Quota (9)
(5) The Upper Flexibility Limit is 1.0% of Rolling 12 Month Total Quota (9)
(6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)
(7) Equal to Column (6) expressed as a percentage basis within the flexibility limits
(8) Over Quota or (Lost production opportunity) outside of flexibility limits
(9) Total Monthly CDC Quota Allocation for the previous 12 months

## SCC

In the month of October the lab samples were delayed a number of times in their arrival at the lab. There were very few official qualities done and for this reason a Provincial Weighted Average has not been calculated.

Dairy Herd Health Screening Initiative

SaskMilk has started a screening initiative to determine the production limiting disease prevalence in Saskatchewan dairy herds.

Bulk milk samples were taken from all herds in the province and tested for antibodies for MAP and Leukosis. PCR tests were used to detect the presence of BVD and contagious mastitis. All producers who wanted them, have received their results for Johne's, Leukosis, BVD and contagious mastitis.

Collection of 6 environmental fecal samples from manure concentration, manure storage and cow concentration areas for culture, isolation and molecular typing of MAP organisms is underway. The goal is to have all farms sampled by early in the New Year.

If you have any questions or concerns regarding this study please contact:
Deb Haupstein at 306-721-9486

## HayEast 2012

**Mennonite Disaster Service** (MDS) Units in Saskatchewan and Ontario together with several Ag Producer Groups have launched **HayEast 2012,** to assist farmers in drought-stricken areas of Eastern Ontario and the US Midwest.

Drought has severely impacted the livestock and dairy sector, not only creating a shortage of hay, but forcing farmers to feed hay stored for winter to their livestock now. MDS is actively working at moving surplus Saskatchewan hay to drought stricken areas. MDS Ontario is working collaboratively with other organizations to ensure broad awareness in drought affected areas, to be positioned to receive hay, and to distribute it in the most effective way possible.

***Can you help?*** Farmers willing to donate hay should contact Ike Epp via e-mail at birwood@littleloon.ca or by phone: (306) 342-4344. Anyone else wishing to support this cause is invited to donate financial resources to help defray the cost of moving surplus hay. Donations can be sent to the MDS Region V office, 6A-1325 Markham Rd Winnipeg, MB, R3T 4J6, or any MDS Unit.

www.mds.mennonite.net

www.hayeast2012.com

**What's new on your producer statement?**

On the bottom of the second page producers will see their individual farm monthly and rolling 12-month blend prices based on per hectolitre rate and per kilogram of butterfat. Producers will have their farm blend based on Gross Revenue, Total Deductions and Net Revenue for the current month and rolling 12-month basis.

**BSE surveillance is still important for Saskatchewan cattle industries**

by Wendy Wilkins, DVM, PhD
Disease Surveillance Veterinarian
Livestock Branch

Bovine spongiform encephalopathy (BSE) is a topic that cattle producers in western Canada have not heard much about lately. This is because BSE is rarely found in Canada and market access has returned to pre-BSE levels. Most producers do not worry about it anymore and many believe that it is not an issue of concern to them.

BSE affects all cattle producers. To sell any product, market access is needed. For the cattle industry to have market access, a low risk of BSE in Canada needs to be demonstrated. To demonstrate low risk of BSE, Canada needs to have a strong BSE surveillance program. Most importantly, to have a strong BSE surveillance program, producers need to be on board.

BSE surveillance is needed to make sure Canada's BSE control measures are working. BSE test results show that cases of BSE have been decreasing over the years; eventually, the goal is to show the absence of BSE entirely, and prove the effectiveness of control measures.

Canada has a "controlled" BSE risk status. This means that even though BSE has been found in Canada in the past, proper surveillance, feed bans, reporting and education programs are in place. These activities must continue in order to maintain, and eventually improve, Canada's BSE risk status. Without these activities, Canada's BSE status may be downgraded, resulting in loss of international market access. Each animal that you have tested for BSE contributes to open market access for Canada.

Cattle over 30 months of age that are dead, down, dying or diseased are eligible for testing. Producers receive $75 from the CFIA for each eligible sample submitted. Call your veterinarian or the nearest CFIA office if you have an animal that meets any of the testing criteria. You can also call the CFIA's BSE surveillance hotline at 1-877-727-5273.

**For more information:**

- Call the BSE surveillance hotline at 1-877-727-5273.

## QUOTA LISTING SERVICE

SaskMilk offers a free quota listing service as part of its Newsletter. Anyone wishing to sell or purchase quota and/or cows or miscellaneous dairy equipment is welcome to contact the SaskMilk office at (306) 949-6999. All prices and negotiations will be independent of SaskMilk.

**Please note that ads will be posted in two issues and will then be removed unless SaskMilk is notified otherwise.**

- Waterbeds for sale. Contact Martin @ (306) 741-0612
- For Sale: Cows & Quota, approximately 33.5 kgs. For more information call Murray or Maureen Werner, (306) 792-4550
- For Sale: Automatic CF300 Calf Feeder with two feeding stalls. Call George at 306-228-1749.
- Quota for Sale. 306-862-7140.

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